



Spice Up Your Long Term Growth Strategy with Automation

One Solution Can Change Everything - Conexiom's purpose-built document automation solutions deliver 100% accurate, touchless outcomes that save time, reduce cost, and eliminate errors, critical to business resilience.

\$ Lower cost to serve with savings of circa SEK 7,204,592+ and achieve 80%+ True Touchless Rates.

*Based on Perstorp's Annual Report 2020.

Sales Order Automation

AVG. ORDER VALUE	31,724 SEK	INDUSTRY AVG. COST TO SERVE	24.81 SEK	AVG. SAVINGS FROM CONEXIOM	65%
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Based on 290,000 orders per year, savings could be

+SEK 7.2M

Time Saved

AV. TIME TO ONBOARD NEW CUSTOMERS	1-2 DAYS	% TOUCHLESS ORDERS	80%	% ORDERS PROCESSED	100%
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Based on 290,000 orders per year, time savings could equal

35,000 HRS per year

Conexiom's Automation Cloud offers a solution for additional document use cases such as Order Confirmations, Request for Quotes/Offers, Tax Certificates, Special Pricing Agreements, etc.

Build a Scalable and Sustainable Supply Chain to Advance Everyday Life for the Better



Perstorp Strategy	Benefits of Conexiom Automation
Customer Centricity - Creating a seamless customer experience at every touchpoint	By eliminating manual data entry, your valuable resources can focus on delivering unparalleled customer experience.*
Leverage Integrated Platforms - Lean operations due to efficiently executed technical projects	Touchless orders can be picked and shipped in 15 minutes. No change to your customers' preferred way of ordering, nor how suppliers invoice.
Respond Efficiently to Unprecedented Change - including unplanned outages and force majeure	Free your sales and customer teams to tackle meaningful and value adding work by automating up to 100% of orders using our Base Automation solution for lower volume trading partners.
Operational Excellence - to combat cost increases	Lower costs while improving quality and consistency of service with touchless processing that captures tribal knowledge and improves speed of order to ship by +62%.

* Conexiom's research with Modern Distribution Management showed 48% of each CSR's time is spent manual keying. That's 1,000 hours per year that each CSR could spend on 10,000 proactive sales calls.

Just for You: An Offer That's Too Hot to Handle

This June, we're offering:

- ▶ No cost or commitment proof of concept: Prove our 100% accuracy works and fits in Perstorp ecosystem
- ▶ Fixed cost services: Reduce risk for implementation and increase time to value
- ▶ 1 month free: While we implement the solution in production

How We Do It



Conexiom uses machine learning (ML) and artificial intelligence (AI) to create document profiles for semi-structured or unstructured documents that must be 100% accurate at machine speed. This allows Conexiom to extract data at 100% accuracy, both characters and descriptions or fields. Adding business logic to this for transformations allows the 100% accurate data to be exported directly into your SAP system without any human touch or review.